## SELL

## Should I Do A 1031 Exchange?

To determine if a 1031 Exchange makes sense for your current situation, utilize these calculations to determine your taxable gain.

2. CALCULATE CAPITAL GAINS

Today's Gross Sales Price
MINUS Cost of Sale (including commisions, fees, etc.)
MINUS Net Adjusted Basis (calculated above)
EQUALS Capital Gains

3. CALCULATE TAXES DUE

Recapture of Depreciation (Depreciation Value $\times 25 \%$ )
Federal and State Capital Gain Rate (Capital Gains x 27\%*)-
Net Investment Income Tax SF/HE (Capital Gains x 3.8\%) TOTAL TAX DUE


## SELL

## Sale VS Exchange

Utilizing the figures in our example, below illustrates the difference in the Proceeds through a traditional real estate sale compared to the proceeds available through a 1031 Exchange.

SALE

| SALE PRICE | $\mathbf{\$ 5 0 0 , 0 0 0}$ |
| :--- | :--- |
| EXPENSES | $-\mathbf{\$ 3 0 , 0 0 0}$ |
| ADJUSTED BASIS | $\mathbf{- \$ 1 7 0 , 0 0 0}$ |
| TAXABLE GAIN | $\mathbf{\$ 3 0 0 , 0 0 0}$ |
| NET AFTER TAX <br> PROCEEEDS | $\mathbf{\$ 3 6 5 , 1 0 0}$ |

EXCHANGE

SALE PRICE
\$500,000
EXPENSES $\quad-\$ 30,000$
$\square$

GROSS PROCEEDS (1031=TAX DEFFERAL
\$470,000

